



# **ANNUAL** REPORT





Dear Children's HeartLink community,

Incredible work is happening around the world on behalf of children born with congenital heart disease. It's happening because you continue to support our mission and believe every child born with heart disease deserves access to high-quality care.

# In 2022, Children's HeartLink and its partner hospitals reached more than 126,000 children.



In 2015, we committed to reach one million more children by 2030. We are on track to do this. This past year, we approved an updated strategic plan with growth principles, furthering our commitment to meet this goal. We are confident that by adding new partners and continuing our model of building local capacity by developing sustainable Centers of Excellence we can reach more children.

In 2022, we resumed travel and entered our sixth country, Bangladesh, expanded our partnerships in Brazil and began to grow our presence in India. We welcomed two new medical volunteer teams from the U.S. and the U.K. Medical volunteers helped to drive the transformation of our nursing program, our blended learning model was put into practice and our work was amplified by five-time Olympian and heart warrior Shaun White.

We have much to celebrate. However, there's still work to be done. Congenital heart disease remains the leading cause of death from a non-communicable disease for those under age 30. Nine in 10 children born with heart disease won't have access to the care they need and deserve.

## Every day we are reducing disparities in access to heart care for children and improving the quality of care provided.

We do this with the support of you, our Children's HeartLink community. Thank you for being so generous with your time, talent, expertise and financial contributions. Each gift is impactful. Each gift helps us to further our work toward reaching more children in need of heart care.

Together, we are giving more children the opportunity to live long and healthy lives.

With gratitude,

Zacki Bowhi

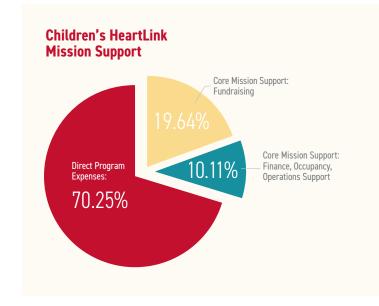
Jackie Boucher

President

## **OUR FINANCIAL HEALTH**

#### **Statements of Financial Positions**

June 30, 2022 and 2021	2022	2021
Assets		
Current Assets		
Cash and Cash Equivalents	\$2,149,346	\$ 1,377,653
Accounts Receivable	22,500	159,362
Pledges receivable current, net of allowance for doubtful		
accounts of \$1,850 & \$3,864 in 2022 & 2021, repectively	114,050	326,889
Prepaid expenses	22,076	42,495
Total Current Assets	\$2,307,972	\$1,906,399
Property and Equipment		
Building	\$300,000	\$300,000
Building Improvements	124,669	124,669
Furniture and Equipment	85,149	78,899
Total Property and Equipment	\$509,818	\$503,568
Less: Accumulated Depreciation	(372,931)	(349,517)
Total Property and Equipment, Net	136,887	154,051
Other Assets		
Pledges receivable noncurrent, net of discount to net present value of \$7,113 & \$5,620 in 2022 & 2021, repectively	61,387	82,780
Total Assets	\$2,506,246	\$2,143,230
Liabilities		
Current Assets		
Accounts Payable	\$29,736	\$31,662
Accrued payroll and other liabilities	62,930	37,803
Deferred Revenue	77,500	47,500
Paycheck Protection Program note payable	_	213,525
Total Liabilities	\$170,166	\$330,490
Net Assets		
Without donor restrictions		
Undesignated	1,782,104	980,801
Board-designated	152,200	152,200
Total Without Donor Restrictions	1,934,304	1,133,001
With donor restrictions	401,776	679,739
Total Net Assets	2,336,080	1,812,740
Total Liabilities and Net Assets	\$2,506,246	\$2,143,230



Statements of Activities June 30, 2022 and 2021	2022			2021		
	Without Donor Restrictions	With Donor Restrictions	Total	Without Donor Restrictions	With Donor Restrictions	Total
Support and Revenue						
Support						
Grants and Contributions	\$1,514,023	\$406,640	\$1,920,663	\$712,552	\$352,100	\$1,064,652
Special events & activites, net of direct benefits to donor \$151,692 & \$24,189 in 2022 & 2021, respectively	539,644	_	539,644	527,145	_	527,145
Paycheck Protection Program note and interest forgiveness	214,953	_	214,953	212,600	_	212,600
In-kind contributions	454,721	_	454,721	147,644	_	147,644
Total Support	2,723,341	406,640	3,129,981	1,599,941	352,100	1,952,041
Revenue						
Other Income	1,098	_	1,098	162,563	_	162,563
Net assets released from restriction	684,603	(684,603)	_	1,217,491	(1,217,491)	_
Total Support and Revenue	3,409,042	(277,963)	3,131,079	2,979,995	(865,391)	2,114,604
Expenses						
Program related	1,831,886	_	1,831,886	1,335,114	_	1,335,114
Management and general	263,645	_	263,645	268,613	_	268,613
Fundraising	512,208	_	512,208	477,838	_	477,838
Total Expenses	2,607,739	_	2,607,739	2,081,565	_	2,081,565
Change in Net Assets	801,303	(277,963)	523,340	898,430	(865,391)	33,039
Beginning Net Assets	1,133,001	679,739	1,812,740	234,571	1,545,130	1,779,701
Ending Net Assets	\$1,934,304	\$401,776	\$2,336,080	\$1,133,001	\$679,739	\$1,812,740

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### Thank You Children's HeartLink Supporters!

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#### \$25,000-\$49,999

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Stephanie and Geoff Martha

## THE CHILDREN'S HEARTLINK GROWTH PLAN

is informed by these guiding principles, which support our aspirational goal of reaching one million more children by 2030.



### **Impact**

We support equitable access to care for children with heart disease in underserved communities.



## Local Context & Regional Systems

We prioritize working within a local and regional context to optimize impact.



### **Sustainability**

We achieve sustainable growth.
We ensure the 3Cs are met
before adding new partner
hospitals (capacity, cash & criteria).



### **Local Capacity**

We develop and support locally resourced, equitable and locally managed resources.



## Organizational Excellence

We develop our people, systems and processes.



#### **Partnerships**

We collaborate with our medical volunteer institutions, Centers of Excellence, public and private institutions, professional societies and more to achieve our vision.

#### \$10,000-\$24,999

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Marnie Huntley
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Born at different times and in different parts of the world, Shaun White and Lis both came into this world with Tetralogy of Fallot (TOF), a complex congenital heart disease.

Five-time Olympian Shaun White was born in the U.S., which meant he had improved access to high-quality care to repair his heart.

Lis was born in Brazil, an underserved part of the world where an estimated 675,000 children are living with untreated congenital heart disease. With training and mentoring, Hospital da Criança e Maternidade (HCM) achieved Children's HeartLink Center of Excellence criteria and was able to provide Lis with the high-quality care she needed to have her heart repaired.

Children's HeartLink is saving lives and giving children access to care just like Shaun White received. Because where a child is born should not impact their access to care. All children deserve access to heart care.

#### Learn more at:

childrensheartlink.org/shaun-white-heart-condition

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## **BY THE NUMBERS**



Children's HeartLink **Centers of Excellence** 



**Volunteer Teams** 









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6

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Children's HeartLink expanded its presence in Brazil by beginning a new partnership with Real Hospital Português. They are paired with a medical volunteer team from Texas Children's Hospital, the largest children's hospital in the U.S. and a global leader in pediatric cardiology and heart surgery, to improve care for children and improve a referral network in the region.

"It's a great opportunity and honor for us to partner with Children's HeartLink and Texas Children's Hospital," says pediatric cardiologist Dr. Juliana Neves. She has been working at Real Hospital Português during her entire 22-year career. "We are not a small institution, but we have room to grow when it comes to learning how to work as a team. If we can be more efficient, we can grow and serve more children in the northeast of Brazil. It's a poor region, and we need to help more children to have heart surgery and be well."

Children's HeartLink has four partner hospitals in Brazil.

#### Learn more at:

childrensheartlink.org/realhospitalannouncement/

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Mary Makredes Patricia Malinowsky Anna Mancini Janine Marquardson Laura Matthews Stamatia Mayes **Emily McKay** Bronwyn McKune

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For the first time since March of 2020, travel resumed, and our medical volunteers and partner hospitals were able to meet in person for training visits. In 2022, 41 medical volunteers traveled to visit partner hospitals in Bangladesh, Brazil, India, Malaysia and Vietnam.



"Even with the pandemic continuing to be a reality for many around the world, we were able to bring together our medical volunteers, partners and staff as we resumed travel. We witnessed medical volunteers and partners stepping up, relationships blossoming and incredible growth comeing out of the hardest of times. It's positive, exciting and the future is bright. It's a privilege to work with so many individuals who are coming together to ensure more children around the world get access to the care they need for their heart condition."

> - Anne Betzner, vice president of programs and evaluation at Children's HeartLink

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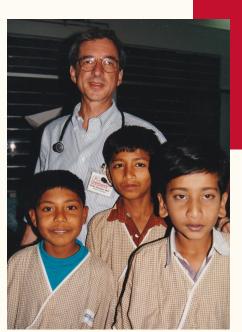
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"My years with Children's HeartLink have allowed me to witness its growth and transformation, from a local charity to a worldwide influencer of pediatric cardiac care,"

> said Dr. Peter Hesslein upon accepting the 2022 Children's HeartLink Founders Award

As a medical volunteer and supporter of the organization for more than 28 years, Dr. Hesslein has witnessed the Children's HeartLink approach evolve from leading mission trips to expanding capacity and quality of pediatric cardiac carethrough medical training, global partnerships and collaboration with local health ministries.

Learn more at:

childrensheartlink.org/2022\_founders\_award/

In memory of **Demetre Nicoloff, M.D.**Bonnie and F. Blanton
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Medical volunteers and Children's HeartLink staff transformed the *Children's HeartLink Nurse Residency Program* (NRP) into our first large-scale virtual offering and the most intensive virtual program Children's HeartLink has offered to date.

What was once a 40-hour in-person curriculum is now offered virtually with more than 20 instructional videos and 10 live, interactive sessions that provide nurses with advanced training.

The NRP, which enhances nursing knowledge, skills and confidence, would not have been possible without the dedication of volunteer nursing experts from the University of California San Francisco, Children's National Hospital, Boston Children's Hospital, University of Michigan Mott Children's Hospital, Yale New Haven Hospital, Cincinnati Children's Hospital Medical Center and Children's Health Orange County.

More nurses around the world received advanced, virtual education through NRP.

#### Learn more at:

childrensheartlink.org/childrens-heartlink-programhelps-cardiac-nurses-grow-confidence-and-skills Ashish Katewa, M.D. Mariska Kemna, M.D. Natasha Khan, M.D. Niko Kontondious, RT Maniram Krishna, M.D. K Shiva Kumar, M.D. Krishna Kumar, M.D. Vinoth Kumar, M.D. Annie Lasaleta, R.N.

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Bangladesh became the sixth country where Children's HeartLink partners with local hospitals to improve access to high quality heart care for children with congenital heart disease. The National Heart Foundation Hospital and Research Institute (NHF) became our 20th partner hospital thanks to the generosity of longtime Children's HeartLink supporter Omar Ishrak and his family.

> "I am a firm believer in Children's HeartLink's mission and a strong supporter of their approach. I wanted to help bring this impactful program to Bangladesh. Not only is it my country of origin, but it has a number of hospitals with basic pediatric cardiac care capabilities that could benefit greatly from the partnership with Children's HeartLink," shared Ishrak.

> Through our partnership, NHF is partnered with a new medical volunteer team from Leeds Children's Hospital, one of the U.K.'s largest specialist children's hospitals. Together, the two teams will work to improve care and outcomes for children born with heart disease.

#### Learn more at:

childrensheartlink.org/bangladesh-congenital-heart-disease/



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